

Tuesday 30th August 2022 Dovecot Studios, 10 Infirmary Street, Edinburgh, EH1 1LT

Seminar programme

Registration from 16:00

<u>16:30 Introduction from event chairman</u> Quick sum up of EIS, basic stats, history, etc

Paul Atkinson, Par Equity

16:35 Investing in the EIS

Summary of the EIS/SEIS reliefs and best use, including the carry back facility. Quick comparison with other tax incentive schemes, VCTs. The do's and don't's of investment planning. Spreading the risk, funds and single companies. Exits and investment timelines.

Neil Norman, Chiene & Tait

16:50 Asset allocation

How to go about planning EIS investment, how asset allocation can help mitigate risk.

Brian Moretta, Hardman & Co

<u>17:00 Raising money: How is the Existence of EIS Attractive for Investors & Entrepreneurial Growth Ecosystem?</u>

The attractions of the EIS for Founders, diverse entrepreneurs and start-ups/Scaleups, how to go about raising funds, and the experience of a particular successful company.

Dr Poonam Malik, Head of Investments, University of Strathclyde

17:15 Protecting and promoting the EIS

Work together to preserve the EIS. Requirement for evidence of success. The work of EISA lobbying HMT and HMRC. The Sunset Clause.

Christiana Stewart-Lockhart, Director General, EISA

17:25 Q&A

17:30 Close

17:30-19:30 NETWORKING RECEPTION

Keynote speaker: Claudia Cavalluzzo, Converge